

## Special Project Application

Requests for custom cameras or modifications to existing cameras are accepted for consideration but require ample lead-time. Please note that we cannot accept requests without a clear understanding of your application and specifications. R&D and other costs, if any, must be prepaid and/or covered through a minimum purchase commitment prior to Watec Co., Ltd. and Watec, Inc. acceptance of the project. Approximately 60% of all projects are declined in large part due to inadequate information or unclear objectives. Please be sure to provide Watec with as much data as possible so as to complete your request within reasonable time. Basing your project on a current Watec camera design provides the best chance of enabling Watec to meet your needs in a timely manner. Please return this application together with schematics, drawings, specifications, and other supporting materials.

### **1. Customer Information**

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Facsimile: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Ext.: \_\_\_\_\_ Email: \_\_\_\_\_

Years as Watec Distributor: \_\_\_\_\_

Name of Project: \_\_\_\_\_

### **2. Marketing Information**

1. Targeted markets for sale: \_\_\_\_\_  
\_\_\_\_\_.

2. Other similar products in market (manufacturer/model): \_\_\_\_\_  
\_\_\_\_\_.

3. How Watec model differs: \_\_\_\_\_  
\_\_\_\_\_.

4. Intended Use: \_\_\_\_\_  
\_\_\_\_\_.

5. Acceptable Price: \$ \_\_\_\_\_

### **3. Project Flow**

(timeline)

**Customer:**

**Watec:** (for Watec use ONLY)

1: R&D Period: (weeks) \_\_\_\_\_

Actual R&D Time: \_\_\_\_\_

#### **From completion of R&D to Prototype #1**

2: To PT1 (prototype1): \_\_\_\_\_

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#### **Anticipated time frame from acceptance of PT1 to production**

3: To Production: \_\_\_\_\_

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4: Desired Cost per Unit: \_\_\_\_\_

Actual Cost: \_\_\_\_\_

5: R&D Costs Separate: \_\_\_\_\_

Actual: \_\_\_\_\_

6: Quantity: \_\_\_\_\_ Per: \_\_\_\_\_  
(monthly/year)

Minimal Qty for Project: \_\_\_\_\_

7: Recurring or One-Time Order: \_\_\_\_\_  
(month/year)

### **4. Modifications/Description-Specifications**

**Camera:** \_\_\_\_\_  
(describe features needed)

**Color or B/W:** \_\_\_\_\_ **CCD Size:** \_\_\_\_\_ **Resolution:** \_\_\_\_\_ **Gamma:** \_\_\_\_\_

**Minimum Illumination (lux):** \_\_\_\_\_ **Camera Dimensions:** \_x\_ x \_x\_

**Input Voltage:** \_\_\_\_\_ **Power/Video Connector Type:** \_\_\_\_\_

**Technical modifications** (please attached detailed specifications & attach): \_\_\_\_\_

**Other Comments:** \_\_\_\_\_

**5. PLEASE SEPARATELY ATTACH DETAILED DRAWINGS AND SPECIFICATIONS.**